

## Streamlining Efficiency of Utility Delivery

### Salt River Project

#### Bulk Civil Cable Replacement Project



In May 2013, Salt River Project (SRP) successfully applied the PIPS Best -Value process to select a contractor to perform electrical utility line installations and upgrades throughout the Phoenix Metro Area. This project would provide needed electrical line replacement and ensure continuous uninterrupted power service to customers. The work consisted of three smaller jobs that required boring, trenching, and rough set of various electrical support equipment.

Five SRP pre-qualified contractors submitted proposals on the project. The best-valued contractor selected was:

- 2% under budget
- 13% below the average cost proposals
- Had a high-rated Proposal
- Had the highest Interview Rating

SRP awarded the project to the best-valued contractor in June 2013. The project had **0%** contractor-generated cost increases and schedule delays. Upon completion of the project, SRP personnel rated the overall satisfaction with the vendor a 9.7 (out of 10) and satisfaction with the best-value Process a **10.0** (out of 10).

The best-valued contractor reported spending less time in administrative and management effort (compared to traditional processes). Overall, Best Value Process allowed the contractor to utilize their expertise and be more efficient in their overall delivery of the project (saving time and effort).

*“We found the Best Value Process helpful in the way we managed this project as well how we will manage future projects. The communications aspect was definitely better than on past projects. Everyone was kept informed on all issues... We found the WRR useful as a tool to schedule ongoing projects as well as future projects. As the contractor, we are pleased with the Best Value Process.”*

– Dave Anderson, Project Manager, Doublejack, Inc.

#### Best Value Impact:

- 0% contractor-generated change orders
- 9.7 / 10.0 overall contractor satisfaction rating

**Type:** Construction

**Contractor:** Doublejack, Inc.

**Location:** Phoenix, AZ

**Start Date:** June 2013

**Completion Date:** January 2014

